A division of FirstRand Bank Limited
Investor Report - 13 September 2018


| Pool |  |  |  |
| :---: | :---: | :---: | :---: |
| Portfolio Outstanding | $\underline{R}$ | Number of Loans | Units |
| Portfolio at the beginning of the reporting period | 271,201,111.74 | Number of ISA's at the beginning of the period | 5,116 |
| Principal Payments (Scheduled) | -47,198,429.88 | Number of ISA's closed as a result of early settlement | -471 |
| Principal Payments (Unscheduled) | -19,690,671.90 | Number of ISA's closed according contractual maturity | -368 |
| Finance charges Accrued | 6,610,291.20 | Number of ISA's written off during this period | -42 |
| Finance charges Collected | -6,857,321.86 | Number of ISA's repurchased by the seller | -4,235 |
| Write offs | -2,133,541.53 | Number of ISA's purchased | 0 |
| Repurchase of assets by Wesbank | 0.00 | Number of ISA's at the end of the period | 0 |
| Purchase additional assets | 1,124,640.05 |  |  |
| Portfolio at the determination date: | 203,056,077.82 |  |  |


| Portfolio Delinquencies |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Number of Loans | Amount - R | Total Outstanding/Current Loan Balance |
| Not Delinquent | 3,872 | 179,106,564.42 | 88.21\% |
| 31-60 days overdue | 164 | 9,253,520.88 | 4.56\% |
| 61-90 days overdue | 77 | 4,213,045.62 | 2.07\% |
| 91-120 days overdue | 25 | 1,815,694.83 | 0.89\% |
| 120+ days overdue | 51 | 4,494,171.74 | 2.21\% |
| Classified | 46 | 4,173,080.73 | 2.06\% |
| Total Accounts | 4235 | 203,056,077.82 | 100.00\% |


| Defaults | Number of loans | R |
| :---: | :---: | :---: |
| Cumulative write offs on Particpating Assets start of quarter |  | 13,456,275.42 |
| Current quarter write offs |  | 2,133,541.53 |
| Cumulative write offs on Particpating Assets end of quarter |  | 15,589,816.95 |
| Loss Ratio |  | 0.6496\% |
| Classified as potentially uncollectible | 46 | 4,173,080.73 |
| Recovery Amount in the current period |  | 353,353.76 |


| Collections | $\mathbf{R}$ |
| :--- | ---: |
| Installments | $54,055,752$ |
| Early Settlements \& Prepayments | $19,690,671.90$ |
| Additional assets | $-1,124,640.05$ |
| Other Collections (Including Recoveries) | $353,353.76$ |
| Interest on collections account | $202,547.23$ |
| Total | $73,177,684.58$ |


| Cash Reserve Required Amount | $\underline{\mathbf{R}}$ |
| :--- | :---: |
| GREATER OF | 0.00 |
| $2 \%$ of Asset Balance on issue date, thereafter on any Interest Payment Date |  |
| If Performance Criteria are satisfied, the greater of | 0.00 |
| $2 \%$ of the Aggregate Principal Balance of the Participating Assets | 0.00 |
| $0.5 \%$ of Initial Asset Balance | 0.00 |
| At End of period |  |


| Permitted Investments (General Reserve) | $\underline{\mathbf{R}}$ |
| :--- | ---: |
| At beginning of period | $25,570,905.62$ |
| Interest Earned druing collections period | $724,480.33$ |
| Amount transferred to General reserve following IPD | 0.00 |
|  |  |
| Monies Available to the Waterfall | $\mathbf{R}$ |
| Opening cash balance | $25,570,905.62$ |
| Reversal of VAT Provisions to date | $618,649.36$ |
| Collections (Including Recoveries) | $72,975,137.35$ |
| Swap Income | $128,889.10$ |
| Vat refund | $49,155.90$ |
| Income from asset sale | $198,037,854.40$ |
| Accounts Draws and Surpluses | $21,000,000.00$ |
| Interest income | $1,302,099.84$ |
| Early Termination Fees | $1,352,758.32$ |
| Income from NCA fees | $772,355.00$ |
| Total | $321,807,804.89$ |


| Cash Reserve | R |
| :--- | ---: |
| At Beginning of Period | $21,000,000.00$ |
| Interest Earned on cash reserve | $225,774.60$ |
| Amounts Transferred In | 0 |
| Amounts Transferred Out (Reduce Required Amount) | $-21,375,072.28$ |
| Registration Reserve | 0.00 |
| Interest Earned on registration reserve | $149,297.68$ |
| At End of period | 0.00 |
|  |  |
| Assets and Liabilities Test | 0.00 |
| Assets | 0.00 |
| Liabilities | 0.00 |
| Assets/Liabilities Ratio | 0.00 |
| Asset Quality Test |  |
| Assets - non-defaulted |  |
| Assest/Liabilities Ratio |  |


| Potential Redemption Amount | $\underline{\mathbf{R}}$ |
| :--- | ---: |
| Aggregate Principal Amount of all Notes Outstanding on Determination date | $292,202,000.00$ |
| Less Principal Balance of all Partcipating assets | $203,056,077.82$ |
| Plus Cash Reserve Required Amount following Int repayment date | 0.00 |
| Total | $89,145,922.18$ |


| Triggers |
| :--- |
| Permitted Investments |
| Derivative Counterparty |
| Account Bank |
| Sweep acceleration trigger |
| Customer Notification Trigger |

Trigger Level
at least BBB- by the Rating Agency on a long-term global local scale (local curency)
at BBB- by the Rating Agency on a long-term global scale (local curency)
at least BBB- by the Rating Agency on a long-term global scale (local currency)
at least BB by the Rating Agency on a short-term global scale (local currency)
at least B+ by the Rating Agency on a long-term global scale (local currency)

| Actual Level |
| :---: |
| $B B_{+}$ |
| $B B_{+}$ |
| $B B_{+}$ |
| $B B_{+}$ |
| $B B_{+}$ |

Breached?
Yes
Yes
Yes
No
No

| Comments: | On April 3, 2017, S\&P lowered the foreign currency sovereign rating on South Africa. Following the sovereign downgrade, on April 5, 2017, S\&P lowered the credit ratings on seven South African banks, including FirstRand Bank, the bank account provider for Nitro 5. <br> Following these rating actions, S\&P placed Nitro 5 on CreditWatch negative and subsequently lowered the ratings on the Class C notes. Nitro 5 was unable to secure an alternative bank account provider that would satisfy the counterparty criteria to maintain the notes credit rating. <br> Furthermore, FirstRand Bank also acts as the transaction swap counterparty in Nitro 5. According to the swap documents, upon the loss of its 'BBB-' long-term credit rating, the swap counterparty will have 10 business days to post collateral. At present the requisite amount of collateral has been posted under the swap. <br> Please do not hesitate to contact the team should you have any further questions. |
| :---: | :---: |

Administrator Contact Information:
Name:
Phumelele Radebe
Email:
Phone
phumelele.radebe@rmb.co.za
+27873205187
Fax:

|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Account Type | Number | Percent | Balance | Percent |
| Instalment Sales Agreement | 4235 | $100.00 \%$ | $203,056,078.22$ | $100.00 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Balloon as a \% of original capital | Number | Percent | Balance | Percent |
| $0.00 \%-4.99 \%$ | 3729 | $88.05 \%$ | $148,824,518.28$ |  |
| $5.00 \%-9.99 \%$ | 1 | $0.02 \%$ | $195,096.45$ | $0.10 \%$ |
| $10.00 \%-14.99 \%$ | 4 | $0.09 \%$ | $355,131.53$ | $0.17 \%$ |
| $15.00 \%-19.99 \%$ | 25 | $0.59 \%$ | $2,239,457.37$ | $1.10 \%$ |
| $20.00 \%-24.99 \%$ | 66 | $1.56 \%$ | $6,949,355.53$ | $3.42 \%$ |
| $25.00 \%-29.99 \%$ | 360 | $8.50 \%$ | $38,615,161.34$ | $19.02 \%$ |
| $30.00 \%-34.99 \%$ | 50 | $1.18 \%$ | $5,877,357.72$ | $2.89 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


| Minimum | $0.0 \%$ |
| :--- | ---: |
| Maximum | $30.99 \%$ |
| Weighted average where there is a balloon \% | $27.06 \%$ |


| Balloon Amount | Accounts |  | Principal |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number | Percent | Balance | Percent |
| 0.00-9 999.99 | 3729 | 88.05\% | 148,824,518.28 | 73.29\% |
| 20000.00-29 999.99 | 18 | 0.43\% | 821,532.73 | 0.40\% |
| 30000.00-39 999.99 | 61 | 1.44\% | 3,496,261.59 | 1.72\% |
| 40-000.00-49999.99 | 64 | 1.51\% | 4,285,323.57 | 2.11\% |
| 50 000.00-59 999.99 | 78 | 1.84\% | 6,573,872.52 | 3.24\% |
| 60 000.00-69 999.99 | 55 | 1.30\% | 5,254,748.01 | 2.59\% |
| 70 000.00-79 999.99 | 53 | 1.25\% | 5,901,272.13 | 2.91\% |
| 80-000.00-89 999.99 | 39 | 0.92\% | 4,871,886.10 | 2.40\% |
| 90 000.00-99 999.99 | 39 | 0.92\% | 5,611,899.88 | 2.76\% |
| 100 000.00-149999.99 | 99 | 2.34\% | 17,414,763.41 | 8.58\% |
| Total | 4,235 | 100.00\% | 203,056,078.22 | 100.00\% |


| Minimum | R0.00 |
| :--- | ---: |
| Maximum | R149 998.00 |
| Weighted average where there is a balloon | R83 397.25 |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Instalment Asset Value | Number | Percent | Balance | Percent |
| < 0.00 | 60 | $1.42 \%$ | $-74,336.93$ |  |
| $0.00-19999.99$ | 1016 | $23.99 \%$ | $10,456,383.32$ | $5.04 \%$ |
| $20000.00-119999.99$ | 2897 | $68.41 \%$ | $150,005,601.30$ | $73.87 \%$ |
| $120000.00-219999.99$ | 237 | $5.60 \%$ | $36,484,394.40$ | $17.97 \%$ |
| $220000.00-369999.99$ | 24 | $0.57 \%$ | $5,768,268.62$ | $2.84 \%$ |
| $370000.00-519999.99$ | 1 | $0.02 \%$ | $415,767.51$ | $0.20 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


| Minimum (prepayment) | -R15 714.97 |
| :--- | ---: |
| Maximum | R415 767.51 |
| Average | R83 475.06 |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Current Effective Rate | Number | Percent | Balance | Percent |
| $5.0000-9.9999$ | 254 | $6.00 \%$ | $13,956,341.59$ |  |
| $10.0000-14.9999$ | 3741 | $88.34 \%$ | $180,570,499.09$ | $88.87 \%$ |
| $15.0000-19.9999$ | 240 | $5.67 \%$ | $8,529,237.54$ | $4.20 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


| Minimum | $7.49 \%$ |
| :--- | ---: |
| Maximum | $18.23 \%$ |
| Weighted average | $11.76 \%$ |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Customer type | Number | Percent | Balance | Percent |
| PRIVATE INDIVIDUAL | 3592 | $84.82 \%$ | $173,945,528.68$ |  |
| SELF-EMPLOYED PRIVATE INDIVIDUAL | 643 | $15.18 \%$ | $29,110,549.54$ | $14.34 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Original Deposit | Number | Percent | Balance | Percent |
| $0.00-39999.99$ | 3552 | $83.87 \%$ | $176,535,671.12$ |  |
| $40000.00-79999.99$ | 463 | $10.93 \%$ | $18,334,344.04$ |  |
| $80000.00-119999.99$ | 139 | $3.28 \%$ | $5,463,972.75$ | $2.69 \%$ |
| $120000.00-159999.99$ | 48 | $1.13 \%$ | $1,798,582.57$ | $0.89 \%$ |
| $160000.00-199999.99$ | 15 | $0.35 \%$ | $357,038.80$ | $0.18 \%$ |
| $200000.00-499999.99$ | 18 | $0.43 \%$ | $566,468.94$ | $0.28 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


| Minimum | R0.00 |
| :--- | ---: |
| Maximum | R376 184.47 |
| Weighted average | R14 133.75 |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Original LTV | Number | Percent | Balance | Percent |
| $0.00 \%-14.99 \%$ | 1 | $0.02 \%$ | $7,524.80$ |  |
| $15.00 \%-29.99 \%$ | 15 | $0.35 \%$ | $131,102.70$ | $0.06 \%$ |
| $30.00 \%-44.99 \%$ | 36 | $0.85 \%$ | $784,647.80$ | $0.39 \%$ |
| $45.00 \%-59.99 \%$ | 146 | $3.45 \%$ | $3,404,081.79$ | $1.68 \%$ |
| $60.00 \%-74.99 \%$ | 361 | $8.52 \%$ | $11,619,866.89$ | $5.72 \%$ |
| $75.00 \%-89.99 \%$ | 922 | $21.77 \%$ | $38,484,609.35$ | $18.95 \%$ |
| $90.00 \%-104.99 \%$ | 2027 | $47.86 \%$ | $109,292,074.85$ | $53.82 \%$ |
| $105.00 \%-119.99 \%$ | 727 | $17.17 \%$ | $39,332,170.04$ | $19.37 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


| Minimum \% | $8.34 \%$ |
| :--- | ---: |
| Maximum \% | $112.98 \%$ |
| Weighted average | $94.99 \%$ |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Fixed / Floating Description | Number | Percent | Balance | Percent |
| LINKED | 4235 | $100.00 \%$ | $203,056,078.22$ | $100.00 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Employee Indicator | Number | Percent | Balance | Percent |
| No | 4221 | $99.67 \%$ | $202,574,966.47$ | $99.76 \%$ |
| Yes | 14 | $0.33 \%$ | $481,111.75$ | $0.24 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


| Current Instalment Amount | Accounts |  | Principal |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number | Percent | Balance | Percent |
| 0.00-999.99 | 25 | 0.59\% | 313,562.68 | 0.15\% |
| 1000.00-1999.99 | 463 | 10.93\% | 9,105,105.99 | 4.48\% |
| 2000.00-2 999.99 | 1269 | 29.96\% | 38,946,853.83 | 19.18\% |
| 3000.00-3999.99 | 1005 | 23.73\% | 42,699,440.04 | 21.03\% |
| 4000.00-4999.99 | 585 | 13.81\% | 35,217,305.85 | 17.34\% |
| 5000.00-9 999.99 | 831 | 19.62\% | 71,843,825.36 | 35.38\% |
| 10000.00-14999.99 | 34 | 0.80\% | 3,328,869.93 | 1.64\% |
| 15000.00-64999.99 | 8 | 0.19\% | 339,220.48 | 0.17\% |
| 65 000.00-114 999.99 | 13 | 0.31\% | 1,077,211.22 | 0.53\% |
| 115 000.00-164999.99 | 2 | 0.05\% | 184,682.84 | 0.09\% |
| Total | 4,235 | 100.00\% | 203,056,078.22 | 100.00\% |


| Minimum | 250 |
| :--- | ---: |
| Maximum | 131100.00 |
| Weighted average | 5287.08 |

## 20180831_Nitro5

|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| New / used vehicle indicator | Number | Percent | Balance | Percent |
| New | 1701 | $40.17 \%$ | $99,470,599.99$ | $48.99 \%$ |
| Used | 2534 | $59.83 \%$ | $103,585,478.23$ | $51.01 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Original Period | Number | Percent | Balance | Percent |
| $50-59$ | 8 | $0.19 \%$ | $34,687.02$ |  |
| $60-69$ | 421 | $9.94 \%$ | $6,488,368.57$ | $3.20 \%$ |
| $70-79$ | 3806 | $89.87 \%$ | $196,533,022.63$ | $96.79 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


| Minimum | 54 |
| :--- | ---: |
| Maximum | 119 |
| Average | 73.52 |


| Original Capital Balance | Accounts |  | Principal |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number | Percent | Balance | Percent |
| 0.00-99 999.99 | 220 | 5.19\% | 3,449,430.74 | 1.70\% |
| 100 000.00-199 999.99 | 2131 | 50.32\% | 67,543,695.27 | 33.26\% |
| 200 000.00-299 999.99 | 1078 | 25.45\% | 59,305,531.70 | 29.21\% |
| 300 000.00-399 999.99 | 522 | 12.33\% | 41,774,423.68 | 20.57\% |
| 400 000.00-499 999.99 | 211 | 4.98\% | 23,362,962.72 | 11.51\% |
| 500 000.00-599 999.99 | 55 | 1.30\% | 5,904,235.13 | 2.91\% |
| 600 000.00-799 999.99 | 18 | 0.43\% | 1,715,798.98 | 0.84\% |
| Total | 4,235 | 100.00\% | 203,056,078.22 | 100.00\% |


| Minimum | R41 414.76 |
| :--- | ---: |
| Maximum | R644 640.00 |
| Weighted average | R267 532.56 |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Payment method | Number | Percent | Balance | Percent |
| CASH | 696 | $16.43 \%$ | $40,994,249.45$ |  |
| DEBIT ORDER | 3539 | $\mathbf{8 3 . 5 7 \%}$ | $\mathbf{1 6 2 , 0 6 1 , 8 2 8 . 7 7}$ | $\mathbf{7 9 . 8 1 \%}$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


| Remaining Term | Accounts |  | Principal |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number | Percent | Balance | Percent |
| 0-9 | 1493 | 35.25\% | 35,331,938.99 | 17.40\% |
| 10-19 | 2576 | 60.83\% | 152,758,398.76 | 75.23\% |
| 20-29 | 62 | 1.46\% | 4,485,498.33 | 2.21\% |
| 30-39 | 45 | 1.06\% | 3,615,037.91 | 1.78\% |
| 40-49 | 36 | 0.85\% | 3,634,583.92 | 1.79\% |
| 50-59 | 18 | 0.43\% | 2,484,414.41 | 1.22\% |
| 60-69 | 5 | 0.12\% | 746,205.90 | 0.37\% |
| Total | 4,235 | 100.00\% | 203,056,078.22 | 100.00\% |


| Minimum | 0 |
| :--- | ---: |
| Maximum | 63 |
| Average | 14.91 |


|  | Accounts |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: |
| Seasoning | Number | Percent | Balance | Percent |
| $50-59$ | 2699 | $63.73 \%$ | $150,706,189.82$ |  |
| $60-69$ | 1327 | $31.33 \%$ | $47,442,592.46$ |  |
| $70-79$ | 199 | $4.70 \%$ | $4,622,324.59$ | $2.28 .36 \%$ |
| $80-104$ | 10 | $0.24 \%$ | $284,971.35$ | $0.14 \%$ |
| Total | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |


| Minimum | 50 |
| :--- | ---: |
| Maximum | 89 |
| Average | 57.61 |


| Vehicle age | Accounts |  | Principal |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number | Percent | Balance | Percent |
| 4.0000-4.9999 | 358 | 8.45\% | 27,891,664.72 | 13.74\% |
| 5.0000-5.9999 | 1445 | 34.12\% | 85,633,256.70 | 42.17\% |
| 6.0000-6.9999 | 782 | 18.47\% | 30,114,403.51 | 14.83\% |
| 7.0000-7.9999 | 485 | 11.45\% | 19,263,967.41 | 9.49\% |
| 8.0000-8.9999 | 354 | 8.36\% | 13,890,616.58 | 6.84\% |
| 9.0000-9.9999 | 260 | 6.14\% | 10,271,020.82 | 5.06\% |
| 10.0000-10.9999 | 217 | 5.12\% | 7,021,578.80 | 3.46\% |
| > 10.9999 | 334 | 7.89\% | 8,969,569.68 | 4.42\% |
| Total | 4,235 | 100.00\% | 203,056,078.22 | 100.00\% |


| Minimum | 4 |
| :--- | ---: |
| Maximum | 12 |
| Average | 6.06 |


|  | Accounts |  |  | Principal |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Goods category |  | Number | Percent | Balance | Percent |
|  |  | 616 | $14.55 \%$ | $29,426,331.13$ | $14.49 \%$ |
| COMM. VEHICLES:LIGHT < 1500KG | 3619 | $85.45 \%$ | $173,629,747.09$ | $85.51 \%$ |  |
| TASSENGER VEHICLES | $\mathbf{4 , 2 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 0 3 , 0 5 6 , 0 7 8 . 2 2}$ | $\mathbf{1 0 0 . 0 0 \%}$ |  |


| Vehicle Manufacturer | Accounts |  | Principal |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number | Percent | Balance | Percent |
| ABARTH | 2 | 0.05\% | 125,363.31 | 0.06\% |
| ALFA ROMEO | 8 | 0.19\% | 333,537.43 | 0.16\% |
| AUDI | 108 | 2.55\% | 8,035,150.82 | 3.96\% |
| BMW | 169 | 3.99\% | 11,329,451.96 | 5.58\% |
| CADILLAC | 1 | 0.02\% | 30,778.48 | 0.02\% |
| CHERY | 12 | 0.28\% | 467,607.92 | 0.23\% |
| CHEVROLET | 360 | 8.50\% | 14,938,406.09 | 7.36\% |
| CHRYSLER | 2 | 0.05\% | 186,114.19 | 0.09\% |
| CITROEN | 29 | 0.68\% | 1,074,021.83 | 0.53\% |
| DAIHATSU | 24 | 0.57\% | 1,047,324.79 | 0.52\% |
| DEFAULT | 2 | 0.05\% | 16,198.52 | 0.01\% |
| DODGE | 37 | 0.87\% | 2,859,627.05 | 1.41\% |
| FAW | 4 | 0.09\% | 200,099.34 | 0.10\% |
| FIAT | 42 | 0.99\% | 1,163,629.84 | 0.57\% |
| FORD | 418 | 9.87\% | 19,910,204.53 | 9.81\% |
| FOTON | 1 | 0.02\% | 25,645.04 | 0.01\% |
| GEELY | 3 | 0.07\% | 19,031.84 | 0.01\% |
| GWM | 43 | 1.02\% | 1,638,287.03 | 0.81\% |
| HONDA | 137 | 3.23\% | 4,602,781.33 | 2.27\% |
| HUMMER | 2 | 0.05\% | 84,500.14 | 0.04\% |
| HYUNDAI | 463 | 10.93\% | 19,512,702.54 | 9.61\% |
| ISUZU | 78 | 1.84\% | 3,730,559.46 | 1.84\% |
| JAGUAR | 7 | 0.17\% | 471,343.38 | 0.23\% |
| JEEP | 87 | 2.05\% | 6,268,771.99 | 3.09\% |
| JMC | 5 | 0.12\% | 256,496.37 | 0.13\% |
| KIA | 272 | 6.42\% | 12,418,433.49 | 6.12\% |
| LAND ROVER | 65 | 1.53\% | 3,879,187.89 | 1.91\% |


| Vehicle Manufacturer | Accounts |  | Principal |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number | Percent | Balance | Percent |
| LEXUS | 5 | 0.12\% | 241,984.72 | 0.12\% |
| MAHINDRA | 20 | 0.47\% | 866,580.90 | 0.43\% |
| MAZDA | 85 | 2.01\% | 4,188,642.74 | 2.06\% |
| MERCEDES-BENZ | 201 | 4.75\% | 13,392,261.26 | 6.60\% |
| MG | 4 | 0.09\% | 291,048.05 | 0.14\% |
| MINI | 14 | 0.33\% | 709,832.19 | 0.35\% |
| MITSUBISHI | 48 | 1.13\% | 3,242,723.88 | 1.60\% |
| NISSAN | 371 | 8.76\% | 18,020,914.02 | 8.87\% |
| OPEL | 67 | 1.58\% | 2,565,798.84 | 1.26\% |
| PEUGEOT | 43 | 1.02\% | 1,830,993.05 | 0.90\% |
| PORSCHE | 4 | 0.09\% | 362,293.69 | 0.18\% |
| PROTON | 3 | 0.07\% | 66,529.37 | 0.03\% |
| RENAULT | 159 | 3.75\% | 7,557,532.01 | 3.72\% |
| SEAT | 2 | 0.05\% | 14,244.88 | 0.01\% |
| SSANGYONG | 2 | 0.05\% | 76,285.69 | 0.04\% |
| SUBARU | 21 | 0.50\% | 931,388.06 | 0.46\% |
| SUZUKI | 85 | 2.01\% | 3,134,735.06 | 1.54\% |
| TATA | 9 | 0.21\% | 239,873.70 | 0.12\% |
| TOYOTA | 264 | 6.23\% | 11,305,088.27 | 5.57\% |
| VOLKSWAGEN | 383 | 9.04\% | 15,187,320.07 | 7.48\% |
| VOLVO | 64 | 1.51\% | 4,204,751.17 | 2.07\% |
| Total | 4,235 | 100.00\% | 203,056,078.22 | 100.00\% |

